



OCTOBER

SANTA ANA DISTRICT OFFICE

EVENTS CALENDAR

200 West Santa Ana Blvd., Suite 700, Santa Ana, CA 92701 (714) 550-7420

SBA District Website: www.sba.gov/ca/santa

Serving Orange, Riverside, and San Bernardino Counties

DATE/TIME

SUBJECT

FEE

LOCATION

CONTACT NUMBER

BUSINESS PLANNING, BUSINESS MANAGEMENT, FINANCING AND STARTING A BUSINESS pages 1-11

Wednesday
October 1, 2014
9:00 am to 11:00 am
Pre-registration
Recommended

Open for Business: *Presented
by Inland Empire Small Business
Development Center, see website
for details on this event*

FREE

Moreno Valley
Conference Center
14075 Frederick Street
Moreno Valley, CA 92552

Inland Empire SBDC
Deirdre Marsac
(909) 983-5005
dmarsac@iesmallbusiness.com
www.iesmallbusiness.com

Wednesday
October 1, 2014
11:00 am to 1:30 pm
Pre-registration
REQUIRED

**Preparing Your Startup for an
Exit:** *How can startups best
prepare themselves for a
successful exit, presented by
OCTANe*

\$25 for non-
members
FREE for
members

TechSpace
65 Enterprise, 4th Floor
Aliso Viejo, CA 92656

OCTANe
949-330-6565
info@OCTANeoc.org
www.octaneoc.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
<p>Wednesday October 1, 2014 2:30 pm to 4:30 pm Pre-registration REQUIRED</p>	<p>Small Business Orientation Workshop: <i>Presented by Orange County Small Business Development Center, see website for details on this event</i></p>	<p>\$10</p>	<p>Rancho Santiago Community College District Center Board Room 107 2323 North Broadway Santa Ana, CA 92706</p>	<p>Orange County SBDC Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org</p>
<p>Wednesday October 1, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>The ABCs of Starting Your Own Business: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i></p>	<p>\$20 for non-residents FREE for Corona residents</p>	<p>Corona City Hall Multipurpose Room 400 South Vicentia Avenue Corona, CA 92882</p>	<p>Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org</p>
<p>Wednesdays October 1, 8, 15, 22 and October 29, 2014 6:00 pm to 9:00 pm Pre-registration REQUIRED</p>	<p>Business Management Classes: <i>A series of five classes presented by SCORE Coachella Valley, see website for details of each event</i></p>	<p>\$75</p>	<p>Coachella Valley SCORE Office Whitewater Building 43-100 Cook Street, Ste. 104 Palm Desert, CA 92211</p>	<p>SCORE Coachella Valley 760-773-6507 www.scorecv.org</p>
<p>Wednesday October 1, 2014 6:00 pm to 9:00 pm Pre-registration Recommended</p>	<p>Computer Maintenance For Small Business: Keeping Your Computer Fast & Healthy -Plus Bonus- A Brief Introduction To Windows 8: <i>Presented by SCORE Orange County, see website for details on this event</i></p>	<p>FREE</p>	<p>Capo Beach Church 25975 Domingo Avenue Dana Point, CA 92624</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>
<p>Thursday October 2, 2014 5:30 pm to 7:30 pm Pre-registration Recommended</p>	<p>The Slight Edge-How to Make Great Decisions: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i></p>	<p>\$20 if register online by 10/01 \$25 at the door</p>	<p>Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201</p>	<p>Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org</p>
<p>Thursday October 2, 2014 5:30 pm to 8:45 pm Pre-registration Recommended</p>	<p>Develop a Winning Business Plan: <i>Presented by SCORE Orange County, see website for details on this event</i></p>	<p>FREE</p>	<p>Irvine Public Library, Heritage Park Regional Branch 14361 Yale Avenue Irvine, CA 92604</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>

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Monday October 6, 2014 1:30 pm to 3:00 pm Pre-registration Recommended	What You Need To Know When You Run Your Business Out Of Your Home –Plus– Online Buying & Selling Taxes: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 7, 2014 6:00 pm to 7:30 pm Pre-registration REQUIRED	The ABCs of Starting Your Own Business: <i>Presented by Inland Empire Women’s Business Center, see website for details on this event</i>	FREE	Colony High Branch Library 3850 East Riverside Drive Ontario, CA 91761	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Tuesday October 7, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	Buy/Sell and Valuation of a Business: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 10/06 \$45 at the door (cash or check only)	Anaheim Gordon Hoyt Conference Center 201 S. Anaheim Blvd., 2nd Floor, Anaheim West Tower Anaheim, CA 92805	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 7, 2014 6:30 pm to 8:30 pm Pre-registration REQUIRED	Writing a Winning Business Plan: <i>Presented by Inland Empire Women’s Business Center, see website for details on this event</i>	FREE	Ovitt Family Community Library 215 East “C” Street Ontario, CA 91764	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Wednesday October 8, 2014 7:30 am 9:30 am Pre-registration REQUIRED	Fireside Chat Series – Everything You Want to Ask an Attorney But Are Afraid to Pay For: <i>Presented by Coachella Valley Small Business Development Center, see website for details on this event</i>	FREE	University of California Riverside Palm Desert Campus 75080 Frank Sinatra Drive Palm Desert, CA 92211	Coachella Valley SBDC Kyle Wagner 760-340-1575 Kyle@cvep.com www.CVSmallBusiness.com

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Wednesdays October 8, 15, 22, 29 and November 5, 2014 9:00 am to 12:00 Noon Pre-registration REQUIRED	Business Management Classes: <i>A series of five classes presented by SCORE Coachella Valley, see website for details of each event</i>	\$75	Coachella Valley Economic Partnership 3111 Tahquitz Canyon Way Palm Springs, CA 92262	SCORE Coachella Valley 760-773-6507 www.scorecv.org
Wednesday October 8, 2014 9:00 am to 3:00 pm Pre-registration REQUIRED	Federal/State Basic Payroll Tax Seminar: <i>Presented by IRS and EDD and by Orange County Small Business Development Center, see website for details on this event</i>	FREE	Rancho Santiago Community College District Center Board Room 107 2323 North Broadway Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscsd.edu www.ocsbdc.org
Wednesday October 8, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Business Writing Basics: Tips and Techniques for Clear & Concise Writing: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Wednesday October 8, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	Develop a Winning Business Plan: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Yorba Linda Public Library 18181 Imperial Highway Yorba Linda, CA 92886	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday October 9, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	Are You Ready To Exit? Succession Planning For Baby Boomer Business Owners: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 www.SCORE114.org

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Friday October 10, 2014 9:00 am to 12:00 Noon Pre-registration REQUIRED	Is This Feasible? Developing Financial Projections: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	\$20	Inland Empire Women's Business Center San Bernardino Office 600 N. Arrowhead Ave., Ste. D San Bernardino, CA 92401	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Tuesday October 14, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Encore Entrepreneurs 50+: <i>Presented by SBA Santa Ana District Office and SCORE Inland Empire, see website for details on this event</i>	\$15 if register online by 10/13 \$25 at the door	Mt. San Jacinto College-Menifee Campus Bldg 800 Room 805 28237 La Piedra Road Menifee, CA 92584	Menifee Chamber of Commerce 951-672-1991 Register online at www.score503.org
Tuesday October 14, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Questions About Office Technology? Speak To A Geek: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 10/13 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 14, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Financial Literacy for Women Entrepreneurs: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/13 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Tuesday October 14, 2014 6:00 pm to 7:30 pm Pre-registration REQUIRED	Prepare to Launch: Information & Resources to Start a Business: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	FREE	Colony High Branch Library 3850 East Riverside Drive Ontario, CA 91761	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Tuesday October 14, 2014 6:00 pm to 8:45 pm Pre-registration Recommended	A Legal Check-up To Keep Your Business Healthy: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Rancho Santa Margarita OC Public Library 30902 La Promesa Rancho Santa Margarita, CA 92688	SCORE Orange County 714-550-7369 www.SCORE114.org

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<p>Wednesday October 15, 2014 9:00 am to 11:00 am Pre-registration Recommended</p>	<p>Basic QuickBooks Overview: <i>Presented by SCORE Inland Empire, see website for details on this event</i></p>	<p>\$15 if register online by 10/14 \$25 at the door</p>	<p>Redlands City Hall 35 Cajon Street Redlands, CA 92373</p>	<p>City of Redlands 909-798-7629 Register online at www.score503.org</p>
<p>Wednesday October 15, 2014 9:00 am to 11:00 am Pre-registration Recommended</p>	<p>Recruitment and Selection Strategies: <i>Presented by Inland Empire Small Business Development Center, go to the website for details on this event</i></p>	<p>FREE</p>	<p>Indio Workforce Development Center 44199 Monroe Street, Suite B Indio, CA 92201</p>	<p>Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Wednesday October 15, 2014 9:00 am to 12:00 Noon Pre-registration Recommended</p>	<p>QuickBooks for Beginners: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i></p>	<p>FREE</p>	<p>Moreno Valley Conference Center 14075 Frederick Street Moreno Valley, CA 92552</p>	<p>Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Wednesday October 15, 2014 5:30 pm to 7:30 pm Pre-registration REQUIRED</p>	<p>The ABC's of Starting Your Own Business: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i></p>	<p>FREE</p>	<p>Coachella Valley Women's Business Center Office 77-806 Flora Road, Suite A Palm Desert, CA 92211</p>	<p>Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org</p>
<p>Thursday October 16, 2014 9:00 am to 3:00 pm Pre-registration Recommended</p>	<p>Federal and State Basic Payroll Tax: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i></p>	<p>FREE</p>	<p>Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730</p>	<p>Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Thursday October 16, 2014 10:00 am to 12:00 Noon Pre-registration REQUIRED</p>	<p>Dollars and Sense: Understanding Your Numbers and What They Really Mean: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i></p>	<p>\$20</p>	<p>Inland Empire Women's Business Center San Bernardino Office 600 N. Arrowhead Ave. Ste. D Riverside, CA 92501</p>	<p>Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org</p>

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Thursday October 16, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Success in Business- Building a Strong Management Team: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/15 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 16, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Be the Star in Your Show: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	\$20	Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Thursday October 16, 2014 6:00 pm to 9:00 pm Pre-Registration Recommended	Hiring Made Easy: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday October 16, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	The Best Customer Service...How To...The Basics: <i>Presented by SCORE Orange County, website for details on this event</i>	FREE	La Palma Community Center Royal Palm Room 7821 Walker Street La Palma, CA 90623	SCORE Orange County 714-550-7369 www.SCORE114.org
Monday October 20, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	Avoiding Employment Related Litigation: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Los Alamitos Branch OC Public Library 12700 Montecito Seal Beach, CA 90740	SCORE Orange County 714-550-7369 www.SCORE114.org

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Tuesday October 21 through Wednesday October 22, 2014 8:30 am to 5:00 pm Pre-registration REQUIRED	Medical Device & Investor Forum: <i>Presented by OCTANe, see website for details on this event</i>	\$550 for non-members by 10/17 \$275 for members by 10/17 *See contact for further pricing	Hotel Irvine Jamboree Center 17900 Jamboree Road Irvine, CA 92614	OCTANe 949-330-6565 info@OCTANeoc.org www.octaneoc.org
Tuesday October 21, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Basics of Accounting The Language of Business: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 10/20 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 21, 2014 10:00 am to 12:00 Noon Pre-registration REQUIRED	Taller Gratuito para Empresarios: Permisos de Ventas, preparar y declarar tus impuestos: <i>Presented by Board of Equalization and Orange County Small Business Development Center, see website for details on this event</i>	\$25	Rancho Santiago Community College District Center Board Room 107 2323 North Broadway Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscsd.edu www.ocsbdc.org
Tuesday October 21, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Business Entities-The Impact of Your Choice: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/20 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Tuesday October 21, 2014 5:30 pm to 8:30 pm Pre-registration Recommended	How To Put More Customers In Your Restaurant: <i>SCORE Presented by SCORE Orange County, see website for details on this event</i>	FREE	Aliso Viejo Branch OC Public Library 1 Journey Aliso Viejo, CA 92656	SCORE Orange County 714-550-7369 www.SCORE114.org

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Tuesday October 21, 2014 6:00 pm to 8:00 pm Pre-registration Recommended	Open for Business: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	Carolyn Owens Community Center 13201 Central Avenue Chino, CA 91710	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Wednesday October 22, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	From Passion to Profit-How To Turn Your Ideas Into Cash: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/21 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 23, 2014 9:00 am to 11:00 am Pre-registration Recommended	Tax Considerations for Small Business: <i>Hosted by SCORE Inland Empire, see website for details on this event</i>	\$15 if register online by 10/22 \$25 at the door	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Inland Empire SCORE 951-652-4390 Register online at www.score503.org
Thursday October 23, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Getting it "Write": Business Writing for Professionals: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/22 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 23, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Overcome Your Fears and Be Unstoppable: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Friday October 24, 2014 9:00 am to 11:00 am Pre-registration Recommended	Business Plan 301- Financial Projections: <i>Presented by SCORE Inland Empire, see website for details on this event</i>	\$15 if register online by 10/23 \$25 at door	Corona Valley Chamber of Commerce 904 East Sixth Street Corona, CA 92879	Inland Empire SCORE 951-652-4390 Register online at www.score503.org

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Saturday October 25, 2014 10:00 am to 12:00 pm Pre-registration REQUIRED	The ABC's of Starting Your Own Business: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	FREE	Coachella Valley Women's Business Center Office 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Monday October 27, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	The ABCs of Starting Your Own Business: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	FREE	Rancho Cucamonga Family Resource Center 9791 Arrow Route Rancho Cucamonga, CA 91730	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesday October 28, 2014 9:00 am to 12:30 pm Pre-registration Recommended	Independent Contractor vs. Employee: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	High Desert Small Business Development Center 15490 Civic Drive, Suite 102 Victorville, CA 92392	High Desert SBDC Kristen Gerke (760) 951-1592 kgerke@iesmallbusiness.com www.iesmallbusiness.com
Tuesday October 28, 2014 5:00 pm to 8:00 pm Pre-registration Recommended	Demystifying The Commercial Leasing Process: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Lake Forest City Hall 25550 Commercentre Drive Lake Forest, CA 92630	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 28, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Understanding Your Financial Statements: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/27 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 30, 2014 7:30 am to 5:30 pm Pre-registration REQUIRED	3rd Annual Women Business Owners Conference: <i>Presented by SCORE Orange County and Wells Fargo, see website for details on this event</i>	\$145 after *Includes breakfast, lunch, parking, and cocktail ticket	Newport Beach Marriott Hotel and Spa 900 Newport Center Drive Newport Beach, CA 92660	SCORE Orange County Register online at: www.wboconference.com

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Thursday October 30, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Choosing Excellence as a Way of Life- How to Maximize Your 24 Hour Day: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 0/29 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 30, 2014 6:00 pm to 8:30 pm Pre-registration REQUIRED	The Art & Science of Creating a Successful Business Plan <i>Presented by Orange County Small Business Development Center, see website for details on this event</i>	\$25	Rancho Santiago Community College District Center Board Room 107 2323 North Broadway Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org

GOVERNMENT CONTRACTING pages 11-13

Wednesday October 1, 2014 9:00 am to noon Pre-registration Recommended	Certifications for Your Business & 8(a) Application Workshop: <i>Presented by Inland Empire Small Business Development Center and SBA Santa Ana District Office, see website for details on this event</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Thursday October 16, 2014 8:30 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop: <i>8(a) is a business development program created to help small dis-advantaged businesses compete in the American economy and access the federal procurement market</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 sandra.anguiano@sba.gov www.sba.gov/ca/santa

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Thursday October 16, 2014 10:15 am to 11:30 am Pre-registration REQUIRED	HUBZone/WOSB Workshop: <i>SBA'S HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities; the WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 sandra.anguiano@sba.gov www.sba.gov/ca/santa
Thursday October 23, 2014 9:30 am to 11:00 am Pre-registration REQUIRED	8(a), HUBZone, and WOSB Informational Webinar: <i>8(a) is a business development program created to help small disadvantaged businesses gain access to the federal procurement market, HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities, WOSB program is designed to help more women owned small businesses win federal contracts</i>	FREE	Online Webinar	U.S. Small Business Administration Sandra Anguiano sandra.anguiano@sba.gov Register online at http://goo.gl/tobsli
Thursday October 23, 2014 9:00 am to 11:00 am Pre-registration Recommended	Certification and Contracting for Your Business: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	High Desert Small Business Development Center 15490 Civic Drive, Suite 102 Victorville, CA 92392	High Desert SBDC Kristen Gerke (760) 951-1592 kgerke@iesmallbusiness.com www.iesmallbusiness.com

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Tuesday October 28, 2014 9:00 am to 11:00 am Pre-registration Recommended	Contractors Wanted! Do Business with SKANSKA, Balfour Beatty, and Caltrans: <i>Presented by Inland Empire Small Business Development Center, go to the website for details on this event</i>	FREE	Riverside City Hall Mayor's Ceremonial Room 3900 Main Street Riverside, CA 92522	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

INTERNATIONAL TRADE pages 13-15

Friday October 3, 2014 8:30 am to 11:30 am Pre-registration REQUIRED	Exporting Seminar: <i>How to Research NEW Markets, Market Entry Strategies, and more, presented by SBA Santa Ana District Office with the City and Chamber of Lake Forest</i>	FREE *Light breakfast provided	City of Lake Forest 25550 Commercentre Drive, Suite 100 Lake Forest, CA 92630	City of Lake Forest 949-461-3567 Register at: http://goo.gl/9nPo1Y
Thursday October 9, 2014 8:00 am to 12:00 Noon Pre-registration REQUIRED	Export Trade Assistance Partnership (ETAP): <i>A series of four sessions – Session One Getting Started in Exporting & Research Your Markets, presented by SBA Santa Ana District Office, USDOC, CIEDEC, California SBDC Inland Empire, Chaffey College, UC San Bernardino, and City of Ontario</i>	FREE	Chaffey College Chino Campus 5897 College Park Avenue Chino, CA 91710	Center of International Trade Robert Corona 951-571-6443 robert.corona@rccd.edu
Wednesday October 15, 2014 8:30 to 12:00 Noon Pre-registration REQUIRED	Go Global – Achieving Your Growth Goals: <i>Presented by Port of Long Beach, USDOC, CITD, DEC, and SBDC Orange County Lead Network, see website for details on this event</i>	FREE FREE Parking	Brandman University Room 111 16355 Laguna Canyon Road Irvine, CA 92618	Port of Long Beach Joel Perler 562-283-7771 joel.perler@polb.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday October 16, 2014 8:00 am to 12:00 Noon Pre-registration REQUIRED	Export Trade Assistance Partnership (ETAP): <i>A series of four sessions – Session Two Pricing Your Products and Shipping for Export, presented by SBA Santa Ana District Office, USDOC, CIEDEC, California SBDC Inland Empire, Chaffey College, UC San Bernardino, and City of Ontario</i>	FREE	Chaffey College Chino Campus 5897 College Park Avenue Chino, CA 91710	Center of International Trade Robert Corona 951-571-6443 robert.corona@rccd.edu
Thursday October 23, 2014 8:00 am to 12:00 Noon Pre-registration REQUIRED	Export Trade Assistance Partnership (ETAP): <i>A series of four sessions – Session Three Legal Aspects of International Trade, presented by SBA Santa Ana District Office, USDOC, CIEDEC, California SBDC Inland Empire, Chaffey College, UC San Bernardino, and City of Ontario</i>	FREE	Chaffey College Chino Campus 5897 College Park Avenue Chino, CA 91710	Center of International Trade Robert Corona 951-571-6443 robert.corona@rccd.edu
Thursday October 23, 2014 8:00 am to 2:00 pm Pre-registration REQUIRED	SAVE THE DATE FREE Export Seminar: <i>Presented by Congresswoman Grace Napolitano, see website for details on this event</i>	FREE	University of La Verne 1950 3 rd Street La Verne, CA 91750	Congresswoman Napolitano's Office – Phyllyp Bardowell 626-350-0150 Phyllyp.Dardowell@mail.house.gov Register at: http://goo.gl/hn2HLA

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday October 30, 2014 8:00 am to 12:00 Noon Pre-registration REQUIRED	Export Trade Assistance Partnership (ETAP): <i>A series of four sessions – Session Four Getting Paid & Financing for International Markets, presented by SBA Santa Ana District Office, USDOC, CIEDEC, California SBDC Inland Empire, Chaffey College, UC San Bernardino, and City of Ontario</i>	FREE	Chaffey College Chino Campus 5897 College Park Avenue Chino, CA 91710	Center of International Trade Robert Corona 951-571-6443 robert.corona@rccd.edu
Thursday October 30, 2014 1:00 pm to 5:00 pm Pre-registration REQUIRED	SAVE THE DATE TradeConnect Workshop: <i>Featured speaker Congressman Edward Royce, presented by Port of Los Angeles TradeConnect</i>	FREE	Kellogg West Conference Center and Hotel 3802 West Temple Avenue Pomona, CA 91768	Port of Los Angeles TradeConnect Jean Coronel jcoronel@portla.org www.LAtradeconnect.org
Friday November 14, 2014 8:30 am to 12:00 Noon Pre-registration REQUIRED	SAVE THE DATE Export Workshops on Internet Export Marketing: <i>Presented by TradeConnect, see website for details on this event</i>	FREE	California State University Channel Islands Malibu Hall 100 One University Drive Camarillo, CA 93012	Port of Los Angeles TradeConnect Jean Coronel jcoronel@portla.org www.LAtradeconnect.org

MARKETING, SALES and SOCIAL MEDIA pages 15-20

Wednesday October 1, 2014 7:00 pm to 9:00 pm Pre-registration Recommended	Google For Business: <i>Hosted by SCORE Inland Empire, see website for details on this event</i>	\$15 if register online by 09/30 \$25 at the door	Chaffey College Fontana Campus Bldg/Rm-FNFC-113 16855 Merrill Avenue Fontana, CA 92335	Inland Empire SCORE 951-652-4390 Register online at www.score503.org
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<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday October 2, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Say It With Confidence: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	FREE	Fontana Community Senior Center 16710 Ceres Avenue Fontana, CA 92335	Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org
Saturdays October 4, 2014 and October 11, 2014 10:00 am to 2:00 pm Pre-registration REQUIRED	How to Get Massive Traffic with Paid Online Advertising – Two day Workshop: <i>Hosted by SCORE Coachella Valley, see website for details on this event</i>	\$295	Coachella Valley SCORE Office Whitewater Building 43-100 Cook Street, Ste. 104 Palm Desert, CA 92211	SCORE Coachella Valley 760-773-6507 www.scorecv.org
Tuesdays October 7, 14, 21 and October 28, 2014 7:30 am to 8:30 Pre-registration REQUIRED	Sunrise Business Mastermind Series: <i>Discussions of latest technology, presented by SCORE Coachella Valley, see website for the details on these events</i>	\$5 *Includes continental breakfast	Coachella Valley SCORE Whitewater Building 43-100 Cook Street, #104 Palm Desert, CA 92211	SCORE Coachella Valley 760-773-6507 www.scorecv.org
Tuesday October 7, 2014 9:00 am to 11:00 am Pre-registration Recommended	Blogging For Business: <i>Hosted by Inland Empire, see website for details on this event</i>	\$15 if register online by 10/07 \$25 at the door	Paychex Facility Large Conference Room 1420 Iowa Avenue, Suite 100 Riverside, CA 92507	Inland Empire SCORE 951-652-4390 Register online at www.score503.org
Tuesday October 7, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Customer Bait: <i>Presented by Inland Empire Small Business Development Center, go to the website for details on this event</i>	FREE	Hesperia Branch Library Community Room 9650 7 th Avenue Hesperia, CA 92345	High Desert SBDC Kristen Gerke (760) 951-1592 kgerke@iesmallbusiness.com www.iesmallbusiness.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday October 7, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Selling Techniques that Work: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 10/06 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 7, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	Succeeding Online: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	Riverside Workforce Development Center 1325 Spruce Street, Room 1E Riverside, CA 92507	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Wednesday October 8, 2014 1:30 pm to 4:30 pm Pre-registration Recommended	Marketing & Promotion - Finding Your Niche: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 10/07 \$45 at the door (cash or check only)	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 www.SCORE114.org
Wednesday October 8, 2014 5:30 pm to 7:30 pm Pre-registration Recommended	Marketing 101-Top Ten Marketing Tips: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/07 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday October 9, 2014 5:30 pm to 7:30 pm Pre-Registration Recommended	Making an Impact- 5 Visibility Tools: <i>Presented by Coachella Valley Women's Business Center, see website for details on this event</i>	\$20 if register online by 10/08 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
<p>Thursday October 9, 2014 6:00 pm to 8:30 pm Pre-registration REQUIRED</p>	<p>Practical Market Research: Create Value for Customers and Your Business: <i>Presented by Orange County Small Business Development Center, see website for details on this event</i></p>	<p>\$25</p>	<p>Rancho Santiago Community College District Center Board Room 107 2323 North Broadway Santa Ana, CA 92706</p>	<p>Orange County SBDC Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org</p>
<p>Tuesday October 14, 2014 10:00 am to 12:00 Noon Pre-registration REQUIRED</p>	<p>Using LinkedIn to Promote Your Brand: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i></p>	<p>\$20</p>	<p>Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501</p>	<p>Inland Empire WBC 909-890-1242 Register online at: www.iewbc.org</p>
<p>Wednesday October 15, 2014 6:00 pm to 8:45 pm Pre-registration Recommended</p>	<p>Expanding Your Sales & Marketing Channels Through Social Media: <i>Presented by SCORE Orange County, see website for details on this event</i></p>	<p>FREE</p>	<p>Newport Beach Public Library Friends Room 1000 Avocado Avenue Newport Beach 92660</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>
<p>Thursday October 16, 2014 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>How to Write an Effective Ad: <i>Hosted by SCORE Coachella Valley, see website for details on this event</i></p>	<p>\$25</p>	<p>Coachella Valley SCORE Whitewater Building 43-100 Cook Street, #104 Palm Desert, CA 92211</p>	<p>SCORE Coachella Valley 760-773-6507 www.scorecv.org</p>
<p>Tuesday October 18, 2014 9 am to 2:30 pm Pre-registration REQUIRED</p>	<p>Supercharge Your Social Media & Five Best Practices in WordPress –Plus– Hands-on WordPress Bootcamp: <i>Presented by SCORE Orange County and Constant Contact, see website for details on this event</i></p>	<p>FREE for part one \$139 for part two</p>	<p>National University 3390 Harbor Blvd. Costa Mesa, CA 92626</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>

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Thursday October 21, 2014 6:00 pm to 7:30 pm Pre-registration REQUIRED	Marketing 101: <i>Presented by Inland Empire Women's Business Center, see website for details on this event</i>	FREE	Colony High Branch Library 3850 East Riverside Dr. Ontario, CA 91761	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Wednesday October 22, 2014 9:00 am to 11:00 am Pre-registration Recommended	Full Circle Selling: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	San Jacinto Community Center 625 South Pico Avenue San Jacinto, CA 92583	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Thursday October 23, 2014 5:30 pm to 8:30 pm Pre-registration Recommended	Grow Your Business With Email Marketing Plus Video Tips: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Tustin Branch OC Public Library 345 East Main Street Tustin, CA 92780	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday October 23, 2014 6:00 pm to 9:00 pm Pre-registration Recommended	Branding & Website Strategies For Your Organization: <i>Presented by SCORE Orange County, see website for details on this event</i>	FREE	Digital Media Center 1300 South Bristol Santa Ana, CA 92704	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday October 28, 2014 9:00 am to 12:00 Noon Pre-registration Recommended	It's All About Google: Essential SEO/Google Tips, Techniques & Tools For Business Owners: <i>Presented by SCORE Orange County, see website for details on this event</i>	\$35 if register online by 09/27 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Wednesday October 29, 2014 9:00 am to noon Pre-registration Recommended	Customer Bait: <i>Presented by Inland Empire Small Business Development Center, see website for details on this event</i>	FREE	Moreno Valley Conference Center 14075 Frederick Street Moreno Valley, CA 92552	Inland Empire SBDC Deirdre Marsac (909) 983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Saturday November 15, 2014 9:00 am to 5:00 pm Pre-registration REQUIRED	How to Get Massive Traffic with Paid Online Advertising: <i>Hosted by SCORE Coachella Valley, see website for details on this event</i>	\$295	Coachella Valley SCORE Whitewater Building 43-100 Cook Street, #104 Palm Desert, CA 92211	SCORE Coachella Valley 760-773-6507 www.scorecv.org

OTHER FEDERAL & LOCAL GOVERNMENT, TRADE ORGANIZATION, AND SMALL BUSINESS ORGANIZATION EVENTS pages 20-24

Wednesday October 1, 2014 1:30 pm to 3:00 pm Pre-registration REQUIRED	What You Need to Know When You Run Your Business Out of Your Home and Online Buying or Selling Taxes: <i>Presented by IRS and Board of Equalization, hosted by City of Mission Viejo, see website for details on this event</i>	FREE	City of Mission Viejo Saddleback Room 200 Civic Center Mission Viejo, CA 92691	Board of Equalization www.boe.ca.gov/sutax/sbf.htm
Thursday October 2, 2014 9:00 am to 4:00 pm Pre-registration REQUIRED	Cypress International Business Seminar and Resource Expo: <i>Presented by Board of Equalization and City of Cypress</i>	FREE	Cypress Community Center 5700 Orange Avenue Cypress, CA 90630	Board of Equalization www.boe.ca.gov/sutax/sbf.htm
Thursdays October 2, 9, 16, 23 and October 30, 2014 11:30 am to 1:00 pm Pre-registration Recommended	Corona Networking Solutions: <i>A different guest speaker will preside over each event, giving time for elevator speeches and networking opportunities, presented by Corona Chamber of Commerce</i>	\$30 for non-members \$15 by for members Tuesdays prior to each event \$20 after	Texas Roadhouse 370 North McKinley Street Corona, CA 92879	Corona Chamber of Commerce Stephanie Shapiro 951-737-3531 stephanie@mychamber.org www.mychamber.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday October 2, 2014 4:00 pm to 7:00 pm Pre-registration REQUIRED	Business Expo – Valley’s Largest Business Consumer Expo: <i>Presented by Palm Desert Area Chamber of Commerce, see website for details on this event</i>	\$5	Fantasy Springs Resort and Casino 84-245 Indio Springs Drive Indio, CA 92203	Palm Desert Area Chamber of Commerce Andy Mueller 760-346-6111 andy@pdacc.org Register online at: www.pdacc.org/business_expo.html
Friday October 3, 2014 11:00 am to 5:00 pm and Saturday October 4, 2014 8:00 am to 12 Noon Pre-registration REQUIRED	Faith Leaders and Small Business Owners Conference: <i>Presented by COR Community Development, Union Bank, Wells Fargo, and Pacific West Bank, see website for details on this event</i>	\$35	Christ Our Redeemer AME Church 45 Tesla Irvine, CA 92616	COR Community Development Corporation www.corchurch.org Register at: http://goo.gl/KhxlcC
Wednesday October 8, 2014 11:30 am to 1:00 pm Pre-registration REQUIRED	Pitch Practice Lunch: <i>Networking lunch for tech startups and entrepreneurs with a Pitch at 12:00 noon</i>	FREE	Temecula Valley Entrepreneur’s Exchange 43200 Business Park Drive Temecula, CA 92590	City of Temecula Cheryl Kitzerow 951-694-6409 cheryl.kitzerow@cityoftemecula.org Register online at: https://tve2septpitch.eventbrite.com
Thursday October 9, 2014 7:15 am to 11:00 am Pre-registration REQUIRED	The 2014 Grow Conference: <i>Presented by Santa Ana Chamber of Commerce, see website for details on this event</i>	\$45 for non-members \$35 for members *Breakfast included	DoubleTree Hotel 201 MacArthur Blvd. Santa Ana, CA 92707	Santa Ana Chamber of Commerce Register at: www.santaanachamber.com
Tuesday, October 14, 2014 9:00 am to 11:00 am Pre-registration REQUIRED	Employer Forum – Breaking Up Is Hard To Do! <i>Ending an employment relationship can be one of the most difficult tasks you face as a leader, presented California Employers Association</i>	\$65 for non-members FREE for CEA members	Argosy University 601 South Lewis Street Orange, CA 926868	Orange County Forum 800-300-5332 or California Employer’s Association Sandra Van Vleck 916-921-1312 svanvleck@employers.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday October 14, 2014 9:00 am to 2:00 pm Pre-registration REQUIRED	Resource Expo for Women Who Served: <i>Help connect female veterans to employment and educational opportunities to assist with their transition into the civilian sector, presented by KAPN Consulting, see website for more details on this event</i>	FREE	Liberty Station Conference Center 2600 Laning Road San Diego, CA 92106	KAPN Consulting 858-215-0528 Joy Dumoit joy.dumoit@yahoo.com or Kelly Price Noble kpnable@yahoo.com Register at: www.kapnconsulting.com
Wednesday October 15, 2014 9:00 am to 11:00 am Pre-registration REQUIRED	Midweek Marketing Series – Apps for Business Success: <i>Presented by Temecula Valley Entrepreneur's Exchange and City of Temecula, call contact for details on this event</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Temecula Valley Entrepreneur's Exchange 951-506-5180 info@tve2.org
Friday October 17, 2014 9:00 am to 11:00 Pre-registration REQUIRED	Professional Development Series – Professional Growth and the Power of NO: <i>Presented by Temecula Valley Entrepreneur's Exchange and City of Temecula, see website for details on this event</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Temecula Valley Entrepreneur's Exchange Tiffany Clark Tiffany@Temecula.org Register at: http://goo.gl/iK8MoZ
Tuesday October 21, 2014 9:00 am to 10:30 am Pre-registration REQUIRED	Public Speaking: <i>Learn skills that will improve confidence when addressing a group of people, see website for details on this event</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Temecula Valley Entrepreneur's Exchange Register at: http://goo.gl/bCzCD4 http://goo.gl/bCzCD4

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday October 21, 2014 5:00 pm to 7:00 pm Pre-registration Recommended	Evening Business Exchange: <i>A quarterly networking opportunity, presented by Irvine Chamber of Commerce and JayaCare, see website for details on this event</i>	\$20 for non-members FREE for members	Courtyard Marriott 7955 Irvine Center Drive Irvine, CA 92618	Irvine Chamber of Commerce Jessica Welch 949-502-4115 jwelch@irvinechamber.com Register online at: www.irvinechamber.com
Thursday October 23, 2014 7:30 am to 3:30 pm Pre-registration REQUIRED	Save The Date 7th Annual Faith Based Small Business Summit: <i>Presented by AmPac TriState Certified Development Company, faith based leaders make the connection between faith and business in partnership with Inland Empire Women's Business Center, and Inland Empire Small Business Development Center, see the website details on this event</i>	\$50	Riverside Municipal Auditorium 3485 Mission Inn Avenue Riverside, CA 92501	AmPac TriState Certified Development Company 909-915-1706 www.ampac.com or Inland Empire Women's Business Center 909-890-1242 www.iewbc.org
Thursday October 23, 2014 9:00 am to 11:30 pm Pre-registration REQUIRED	Cyber Security Seminar: <i>Presented by SBA Santa Ana District Office and City of Mission Viejo</i>	FREE	City of Mission Viejo Saddleback Room 200 Civic Center Mission Viejo, CA 92691	U.S. Small Business Administration – Santa Ana District Office Cheryl Pereira 714-560-7443 cheryl.pereira@sba.gov
Thursday October 23, 2014 and Friday 24, 2014 10:00 am to 5:00 pm Saturday October 25, 2014 10:00 am to 4:00 pm Pre-registration Recommended	The West Coast Franchise Expo: <i>West Coast's largest franchising expo, see website for details on this event</i>	\$5 if register by 10/22 \$10 at the door	Anaheim Convention Center 800 West Katella Avenue Anaheim, CA 92802	For More Information or Register at: www.WCFExpo.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday October 28, 2014 8:00 am to 6:00 pm (Red Carpet & Awards Gala) 7:00 pm to 11:00 pm Wednesday October 29 8:00 am to 4:30 pm Pre-registration REQUIRED	2014 Inaugural Conference: <i>Awareness, opportunities, and access, presented by National Association of Women in Real Estate Business (NAWRB), see website for full details</i>	\$449 for non- members by 09/30 \$349 for members by 09/30 \$485 after for non-members \$395 after for Members	Hyatt Regency Long Beach 200 South Pine Avenue Long Beach, CA 90802	NAWRB 949-559-9800 Conference@NAWRB.com Register at: http://www.nawrbevents.com/registration/
Friday October 31, 2014 9:00 am to 11:00 pm Pre-registration REQUIRED	Professional Development Series – Branding Your Business: <i>This workshop offers how you can develop a powerful identity, see website for details on this event</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Temecula Valley Entrepreneur's Exchange Tiffany Clark Tiffany@Temecula.org Register at: http://goo.gl/zFYoL0
Thursday November 13, 2014 9:00 am to 2:45 pm Pre-registration REQUIRED	Orange Small Business Seminar: <i>Presented by Board of Equalization and the City of Orange</i>	FREE	City of Orange City Council Chambers 300 East Chapman Avenue Orange, CA 92866	Board of Equalization www.boe.ca.gov/sutax/sbf.htm
Thursday November 13, 2014 9:00 am to 4:00 pm Pre-registration REQUIRED	4th Annual Small Business Summit – Veteran's Outreach: <i>Presented by Southwest Veteran's Resource Center, Inc., see website for details on this event</i>	FREE	Caesar Chavez Library 101 North "D" Street Perris, CA 92570	Southwest Veteran's Business Resource Center Register at: http://goo.gl/Axlb8A
Thursday November 13, 2014 6:30 pm to 8:30 pm Pre-registration REQUIRED	Laguna Beach is Open For Business: <i>Starting and operating a business in the City of Laguna Beach, see website for details on this event</i>	FREE	Laguna Beach Community & Susi Q Senior Center 380 Third Street Laguna Beach, CA 92651	City of Laguna Beach Monica Tuchscher 949-497-0745 Mtuchscher@lagunabeachcity.net www.lagunabeachcity.net

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through **our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling** – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business” - Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

ORANGE COUNTY: 714-550-7369, 200 West Santa Ana Blvd, Suite 700, Santa Ana 92701 – www.score114.org

SCORE Women’s Business Site: www.score.org/women

SCORE Women’s Business Blog: <http://womensblog.score.org>

COACHELLA VALLEY: 760-773-6507, 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org

RIVERSIDE COUNTY: 951-652-4390 – 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org

SAN BERNARDINO COUNTY: Call your local Chamber of Commerce – www.iescore503.org or www.score114.org

Small Business Development Centers (SBDC) - Provide training, consulting, and technical assistance in all aspects of small business management. For further information, contact the SBDC in your area.

INLAND EMPIRE:

Outreach Center 909-983-5005; 603 North Euclid, Ontario, 91762 – www.iesmallbusiness.com

Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com

COACHELLA VALLEY: 760-340-1575; 3111 East Tahquitz Canyon Way, Palm Springs, 92262 – www.cvsbdc.com

HIGH DESERT: 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – www.iesmallbusiness.com

ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana, 92706 – www.ocsbdc.org

LAUNCHPAD (OCTANE): 949-330-6565; 65 Enterprise, Aliso Viejo, CA 92656 – www.octaneoc.org

TRITECH (TECHNOLOGY): 949-734-5635; 18552 MacArthur Blvd., Suite 208, Irvine, 92617 (HI-TECH/HI-GROWTH ONLY)

951-571-6480; 1650 Spruce Street, Suite 500, Riverside, 92507 - www.tritechsbdc.org

Satellite Office: 152 East Sixth Street, Corona, 92879 - www.tritechsbdc.org

(To schedule appointment at Corona Satellite Office use TriTech main Riverside telephone number)

Women’s Business Center (WBC) - Provides business counseling, workshops and mentoring events for start-up and existing women-owned businesses.

I.E. W.B.C.: 909-890-1242; 3780 Market Street, Riverside, 92501 – www.iewbc.org “New Location”

I.E. W.B.C.: 909-890-1242; 600 North Arrowhead Avenue, Suite 200, San Bernardino, 92401 - www.iewbc.org “2nd Location”

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert, 92211 – www.cvwbc.org

U.S. Commercial Service - Provides counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

California Centers for International Trade Development (CITD) – Provides counseling and training information for new export and ready to export companies

Orange County: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana, 92701 – www.ranchosantiagocitd.org

Riverside County: 951-571-6443; 14745 Riverside Drive, Riverside, 92518 – www.citd.org

On-Line Resources:

SBA’s Official Website: www.sba.gov — general information on SBA programs and services with links to local and outside resources. For the **Santa Ana District Office website:** www.sba.gov/ca/santa

National SCORE Website: www.score.org — information on the SCORE organization and access to online counseling

National SCORE Hispanic Website: www.score.org/hispanic.html — information on the SCORE organization and access to online counseling in Spanish.

SBA’s Official Web Site in Spanish: www.sba.gov/español – general information on SBA programs and other resources available for small businesses.

Santa Ana District Small Business Resource Guide: www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources.

All of SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact the U. S. Small Business Administration at 714-550-7420.